



# Laboratory program helps small businesses

June 23, 2010

## ***Technical assistance from both LANL and Sandia is available***

LOS ALAMOS, New Mexico, June 23, 2010—The New Mexico Small Business Assistance (NMSBA) Program, a joint program of both Los Alamos and Sandia national laboratories, is looking for small businesses in need of technical assistance from the Laboratories. Individual small businesses can request assistance at any time during the year. Multiple businesses seeking to collectively address a shared challenge can request assistance through an annual proposal process. The NMSBA is now accepting pre-proposals for calendar year 2011.

The NMSBA allows for-profit, New Mexico small businesses to request technical assistance that capitalizes on the unique expertise and capabilities of Los Alamos and Sandia national laboratories. The assistance is provided at no cost to the businesses in the form of laboratory staff time and incidental materials.

The program does not provide money or equipment, but qualifying businesses outside Bernalillo County are eligible to receive technical assistance equivalent to \$20,000, and businesses inside Bernalillo County are eligible for \$10,000 annually. Non-profits and governmental entities are not eligible for NMSBA assistance.

The deadline for pre-proposals is Friday, July 23, 2010.

A limited number of businesses that submit pre-proposals will be asked to submit a full proposal, expanding on the information provided in the pre-proposal. Pre-proposals will be evaluated according to the potential economic impact for the small businesses; availability of the requested assistance through the private sector; diversification of the business types or geographic locations served by NMSBA; and diversification of the laboratory capabilities and staff that the program utilizes.

Full proposals will be due on September 24, 2010 and will be evaluated by the NMSBA Advisory Council and staff. Funding notifications for full proposals will be made in early November.

For more information and details on the pre-proposal requirements contact Lisa Henne, (505) 667-1710 at Los Alamos, or Jenni DeGreeff, (505) 844-9623 at Sandia.

